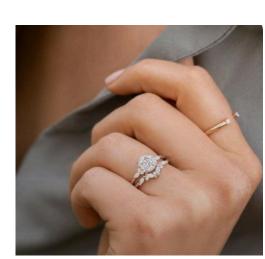


JANUARY 1, 2020 - DECEMBER 17, 2020 BREAKDOWN

## INSTAGRAM 2021 SOCIAL EXPANSION JANUARY 1, 2020 - DECEMBER 17, 2020

- More engaging lifestyle
- Softer focus in background for more romantic feel
- Full or partial collection features product & lifestyle
- Shadow play & flower/leaf usage
- Ring videos being put onto fingers before showing off
- Expanding feed colors: naturals, greens, browns, mauve, light blue etc.





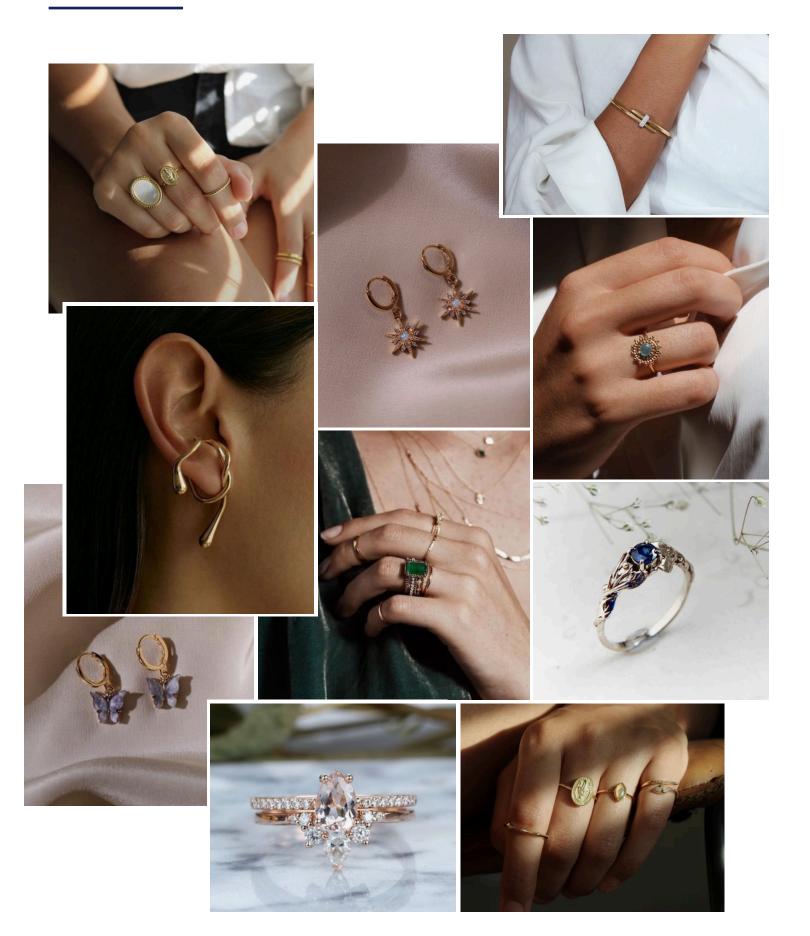








## INSTAGRAM 2021 SOCIAL EXPANSION JANUARY 1, 2020 - DECEMBER 17, 2020



## **INSTAGRAM 2021 SOCIAL EXPANSION - LIFESTYLE**

 More engaging lifestyle - this includes stages photos with greater composition for engagement - i.e. staging a table with flowers, candles, coasters etc. in the background of the shot or a whole collection shown in the photo. This will help to connect more with viewers - they can pictures themselves them sitting at that desk with a Norman Silverman ring.





• Carousel lifestyle additional shots to include closer detail on each piece (example angles shown below), while keeping a more engaging front image like those shown above.





## **INSTAGRAM 2021 SOCIAL EXPANSION - PRODUCT**

• Carousel product shots that contain multiple styles, pieces or a full collectin with detail shots per piece or as needed.







